



# Discover How To Have Your Best Year Ever In Business!

*Fast Acting, Results Based Advice To Empower Your Team and Boost Profits*

This dynamic and motivational Mastermind Session is like switching on a light. You can use these practical insights to accomplish better results immediately! Just imagine if you (and your team) were able to beat procrastination, meet the challenge of change and be empowered to win! If this were true, your business would out-think, out-work and out-class the competition. The result – more customers, better productivity, more profit and your best year ever in business! You're sure to gain a great deal from this FREE presentation.

## 5 Reasons Why You Will Benefit From This Powerful Message About **Beating Procrastination**

1. You can expect your performance to improve as a result of this Keynote. Many have experienced this.
2. You'll get focused on the top priorities for effective business growth this year.
3. You'll discover how to maintain consistent positive action for you and your team.
4. You'll learn how to get every team member doing the most important thing at the most appropriate time in the most effective way.
5. You'll be better able to turn your individual 'potential' into potent, profitable action!

### Here's what business people say...

*"Excitement, focus, determination! Today in this moment I felt more determined to focus and achieve a brighter future."*  
Jennifer Williams, Business Owner

*"Just what the doctor ordered. I was looking for someone/something to change what I had been doing."*  
Liza McKilliam, Remax Profile

*"Do it now! I learned tools I can use to take action for the rest of my life."*  
Allan Wood, State Manager Admin. Nestle

*"After this presentation, we booked a Total Focus talk for all of our offices...It was a great help to us."*  
Katrina Goodwin, Colliers International

*"Fantastic presentation! A must for leaders! Exceeded expectations! Great for any leader in any organisation!"*  
Debra Campbell, Qld Police Service

## Practical Insights Into Why People Fail And How You Can Be 100% Certain To Hit Your Goals This Year... **Guaranteed!**

There are **4** specific reasons why people procrastinate. You'll discover what these are along with the formula for getting done what has to be done at work and at home.

This is not an 'airy fairy' message in any way! Instead, this is a pragmatic, structured and to-the-point system for taking more action and getting things done in life. You'll learn how to take action without stress or other common pitfalls that cause people to fail. This will be the best 60 minutes you have ever spent discovering the secrets to **beating the failure cycle, overcoming procrastination, focusing your thinking and empowering yourself** to win this year!

### Room For 18 Businesses Only. Don't Miss Out! It's FREE

THURSDAY 10 Nov, 2016 5.30pm for 5.45pm Start. Finish 6.45pm  
MSI Taylor, Level 9, 9 Sherwood Rd, Toowong  
RSVP to RobertM@msitaylor.com.au



\* "How To Have The Best Year of Your Life" and "Quantum Leap Program" are delivered under licence from YB 12 Coaches and Life in Balance Seminars Pty Ltd.

# James McNamara

James has a proven history of working with Business Owners, Managers and Sales People to help them grow revenue, improve profits, engage the team and boost productivity.

James is an experienced group facilitator, keynote presenter and one on one coach. He has a detailed working knowledge of the leadership and communication skills which will influence people to follow your lead *willingly*. Whether it's leading a team, managing difficult behaviour, selling a product/service, or having your best year ever, James provides unique and practical insights into how to improve your results.

Some of James' clients include Franklyn Blinds, Northside Trusses, Fitec Australia, RE/MAX, Hyne Timber, Qld Police, RAAF, The Tatts Group, Propell National Valuers, Altitude Financial Services...just to name a few.



**James McNamara**  
Business Growth Specialist



*"The last email that James wrote for me resulted in \$247,000 worth of new opportunities into my sales pipeline... Wow! Another recent strategy James helped me with saw a 100% initial response rate from target Business Owners, a 93% conversion into appointment and over \$146,000 in closed business to date with \$220,000 remaining the pipeline!"*

**Greg Eicke, Phone Systems Brisbane**

*"My weekly net income increased by 100% in 120 days thanks to James McNamara and Impact Factory, and I did it without spending any more money on advertising. What's more he knew nothing about my industry prior to working with me!"*

**D. Cooke, Digitech (Qld)**

*"I found James' approach and technique to the selling process refreshing. Being in the industry for 22 years I learned more in 4 training modules than in previous years of seminars and old way training. I look forward to my improved sales due to this training."*

**W. Fels, Franklyn Blinds**

# Robert Moore

Rob is a hands-on business adviser who loves to partner with business owners who are motivated to succeed, are able to act on advice, are passionate about what they do and want to enjoy the spoils of hard work. He has a wide range of skills but is passionate about working with clients to improve their business and provide assistance to reach their goals.

Prior to joining MSI Taylor, he ran his own practice which was built from the ground up, giving him a deep understanding of the challenges business owners face having dealt with similar situations himself.

He began his career in public practice in 1991 and gained a broad range of business and taxation skills throughout that time. His passion for cloud technologies and how they can be implemented to improve business efficiency and profitability drives him to continue to grow the services offered to business clients in all industries.



**Robert Moore**  
Business Adviser

